

Unaudited Condensed Consolidated Interim Financial
Statements of

EGI FINANCIAL HOLDINGS INC.

For the three months ended March 31, 2015 and 2014

EGI FINANCIAL HOLDINGS INC.
Consolidated Balance Sheets
(Unaudited, in thousands of Canadian dollars)

	Note	March 31, 2015	December 31, 2014
Assets			
Cash and short-term deposits		24,942	27,326
Accounts receivable		56,340	52,726
Investments	6	498,636	504,290
Due from insurance companies		2,857	1,996
Deferred policy acquisition costs		53,466	49,353
Income taxes recoverable		510	955
Prepaid expenses and other assets		3,342	3,358
Reinsurers' share – unearned premiums		40,845	37,528
– provision for unpaid claims	7	55,851	48,737
Property and equipment		865	871
Intangible assets	9	6,092	6,804
Deferred income taxes		7,141	6,355
Total assets		750,887	740,299
Liabilities			
Income taxes payable		1,186	5,179
Accounts payable and accrued liabilities		16,392	18,535
Payable to insurance companies		6,794	6,407
Unearned premiums		172,431	168,555
Unearned commission		10,626	9,459
Provision for unpaid claims	7	350,797	344,692
Total liabilities		558,226	552,827
Equity			
Share capital		68,400	67,153
Contributed surplus		2,936	2,192
Retained earnings		107,250	105,354
Accumulated other comprehensive income	13	10,263	8,917
Equity attributed to shareholders of the Company		188,849	183,616
Non-controlling interest	15	3,812	3,856
Total equity		192,661	187,472
Total liabilities and equity		750,887	740,299

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

EGI FINANCIAL HOLDINGS INC.
Consolidated Statements of Income and Comprehensive Income
(Unaudited, in thousands of Canadian dollars)

	Note	3 months ended March 31	
		2015	2014
Revenue			
Gross written and assumed premiums		90,886	79,768
Less: Premiums ceded to reinsurers		(21,029)	(14,603)
Net written and assumed premiums		69,857	65,165
(Increase) in gross unearned premiums		(2,466)	(6,450)
Increase in unearned premiums, reinsurers' share		1,806	3,383
Change in provision for unearned premiums		(660)	(3,067)
Net earned premiums		69,197	62,098
Investment income	6	5,912	6,134
Total revenue		75,109	68,232
Expenses			
Gross claims incurred		57,472	40,482
Less: claims recoveries from reinsurers		(12,956)	(4,746)
Net incurred claims		44,516	35,736
Gross acquisition costs		24,280	21,164
Less: acquisition cost recoveries from reinsurers		(4,629)	(3,065)
Net acquisition costs		19,651	18,099
Operating costs		8,539	7,731
Total expenses		72,706	61,566
Income before income taxes		2,403	6,666
Income tax expense / (recovery)	11	(754)	1,271
Net income		3,157	5,395
Attributed to:			
Shareholders of the Company		3,507	5,295
Non-controlling interest		(350)	100
Net income		3,157	5,395
Earnings per share attributable to shareholders of the Company	14		
Earnings per share - basic		\$0.30	\$0.45
Earnings per share - diluted		\$0.29	\$0.44
Net income		3,157	5,395
Other comprehensive income (loss), net of taxes that may be classified subsequently to net income			
Available-for-sale investments:			
Change in net unrealized gains		6,268	5,568
Reclassification of net realized (gains) to net income		(2,862)	(1,869)
Cumulative translation gain (loss)		(985)	514
Tax impact		(1,019)	(989)
Other comprehensive income		1,402	3,224
Total comprehensive income		4,559	8,619
Attributed to:			
Shareholders of the Company		4,853	8,519
Non-controlling interest		(294)	100
Total comprehensive income		4,559	8,619

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

EGI FINANCIAL HOLDINGS INC.
Consolidated Statements of Changes in Equity
(Unaudited, in thousands of Canadian dollars)

	Share Capital	Contributed Surplus	Accumulated Other Comprehensive Income	Retained Earnings	Shareholders' Equity	Non- controlling Interest	Total Equity
Balance at January 1, 2015	67,153	2,192	8,917	105,354	183,616	3,856	187,472
Net income (loss)	—	—	—	3,507	3,507	(350)	3,157
Other comprehensive income	—	—	1,346	—	1,346	56	1,402
Total comprehensive income (loss)	—	—	1,346	3,507	4,853	(294)	4,559
Common shares repurchased	(250)	—	—	(312)	(562)	—	(562)
Dividends paid	—	—	—	(1,299)	(1,299)	—	(1,299)
Capital injection - ICPEI	—	—	—	—	—	250	250
Common shares issued on stock options exercised	1,497	—	—	—	1,497	—	1,497
Stock compensation expense	—	744	—	—	744	—	744
Balance at March 31, 2015	68,400	2,936	10,263	107,250	188,849	3,812	192,661

	Share Capital	Contributed Surplus	Accumulated Other Comprehensive Income	Retained Earnings	Shareholders' Equity	Non- controlling interest	Total Equity
Balance at January 1, 2014	67,211	1,561	7,170	94,593	170,535	(2,156)	168,379
Net income (loss)	—	—	—	5,295	5,295	100	5,395
Other comprehensive income (loss)	—	—	3,224	—	3,224	—	3,224
Total comprehensive income (loss)	—	—	3,224	5,295	8,519	100	8,619
Dividends paid	—	—	—	(1,169)	(1,169)	—	(1,169)
Investment in subsidiary - Qudos	—	—	—	(3,130)	(3,130)	3,130	—
Common shares issued on stock options exercised	449	—	—	—	449	—	449
Stock options expense	—	264	—	—	264	—	264
Balance at March 31, 2014	67,660	1,825	10,394	95,589	175,468	1,074	176,542

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EGI FINANCIAL HOLDINGS INC.
Consolidated Statements of Cash Flows
(Unaudited, in thousands of Canadian dollars)

	3 months ended March 31, 2015	3 months ended March 31, 2014
Cash provided by (used in):		
Operating activities		
Net income	3,157	5,395
Adjusted for:		
Reinsurers' share of unearned premiums	(3,317)	(4,017)
Reinsurers' share of unpaid claims	(7,114)	(833)
Provision for unpaid claims	6,105	5,912
Unearned premiums	3,876	8,723
Deferred income taxes	(786)	(256)
Unearned commissions	1,167	1,033
Deferred policy acquisition costs	(4,113)	(3,288)
Amortization on property plant equipment and intangible assets	1,325	1,172
Amortization of premiums on bonds	724	669
Fair value change on FVTPL investments	1,877	(552)
Options expense	744	264
Currency translation	(985)	514
Prepaid expenses & other assets	15	482
	(482)	9,823
Cash flow from changes in		
Accounts receivable	(3,614)	(5,728)
Net realized (gains) losses	(2,871)	(1,663)
Income taxes payable/recoverable	(4,567)	257
Due to insurance companies	(474)	1,465
Other liabilities	(2,143)	5,823
Cash (used in) provided by continuing operating activities	(10,994)	15,372
Financing activities		
Proceeds from issue of common shares for stock options	1,497	449
Common share dividends	(1,299)	(1,169)
Share repurchase	(562)	—
Cash (used in) financing activities	(364)	(720)
Investing activities		
Purchases of property, equipment and intangible assets	(607)	(4,044)
Additional investment in ICPEI by minority interest	250	
Purchase of investments	(136,876)	(223,532)
Sale/maturity of investments	146,207	235,697
Cash provided by investing activities	8,974	8,121
(Decrease) increase in cash and short-term deposits	(2,384)	22,773
Cash and short-term deposits, beginning of year	27,326	18,156
Cash and short-term deposits, end of year	24,942	40,929
Supplementary information		
Operating activities		
Income taxes paid	(3,697)	529

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EGI FINANCIAL HOLDINGS INC.
Notes to the Condensed Consolidated Interim Financial Statements
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1 Organization and basis of presentation

EGI Financial Holdings Inc. ("the Company") was incorporated on August 18, 1997, under the Business Corporations Act (Ontario) and is incorporated and domiciled in Canada. The Company is principally engaged, through its subsidiaries, in property and casualty insurance in Canada and Europe. The Company's head office is located at 2680 Matheson Blvd. East, Suite 300, Mississauga, Ontario.

The Company's wholly-owned subsidiaries are Echelon Insurance ("Echelon"), CIM Reinsurance Company Ltd. ("CIM Re") and CUISA Managing General Agency Corporation ("CUISA MGA"). The Company also owns 75% of The Insurance Company of Prince Edward Island ("ICPEI") and all of the preferred shares in addition to 93% of common shares of QIC Holdings ApS ("QIC"), which owns 100% of Qudos Insurance A/S ("Qudos").

2 Basis of preparation

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) applicable to the preparation of interim financial statements, including IAS 34, Interim Financial Reporting. The condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended December 31, 2014, which have been prepared in accordance with IFRS.

These consolidated financial statements have been authorized for issue by the Board of Directors, on May 6, 2015.

Prior period figures have been reclassified to conform to the current period presentation.

3 Summary of significant accounting policies

The accounting policies adopted are consistent with those of the previous financial year end and the Company has consistently applied the same accounting policies through all periods presented except as described below.

Annual Improvements 2012

The IASB issued its Annual Improvements to IFRS 2010 - 2012 Cycle, which amended seven standards. The following amendments may have an impact on the company: IFRS 8, 'Operating segments.' The standard is amended to require disclosure of judgements made by management in aggregating segments and a reconciliation of segment assets to the entity's assets when segment assets are reported. IAS 24, 'Related party disclosures' The standard is amended to clarify related disclosure requirements on related party transactions beginning on or after 1 July 2014. The Company has adopted these amendments in Q1 2015 financial statements. The adoption of the amendments did not have a significant impact on the consolidated financial statements.

Annual Improvements 2013

The IASB issued its Annual Improvements to IFRS 2011 - 2013 Cycle, which amended four standards. The following amendments may have an impact on the Company: IFRS 3, 'Business combinations.' The standard is amended to clarify that IFRS 3 does not apply to the accounting for the formation of any joint arrangement under IFRS 11. The amendment also clarifies that the scope exemption only applies in the financial statements

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of the joint arrangement itself. IFRS 13, 'Fair value measurement.' The amendment clarifies that the portfolio exception in IFRS 13, which allows an entity to measure the fair value of a group of financial assets and financial liabilities on a net basis, applies to all contracts (including non-financial contracts within the scope of IAS 39 or IFRS 9). The amendments are effective for annual periods beginning on or after July 1, 2014.

Retrospective adoption of the interpretation on January 1, 2014, did not have a significant impact on the consolidated financial statements.

Standards, amendments and interpretations not yet adopted or effective

IAS 1 - Presentation of financial statements

The standard is amended to clarify guidance on materiality and aggregation, the presentation of subtotals, the structure of financial statements and the disclosure of accounting policies. The amendments are effective for annual periods beginning on or after January 1, 2016. The Company is assessing the impact of adopting these amendments.

IAS 16 & IAS 38 - Clarification of acceptable methods of depreciation and amortization

Amendments for IAS 16 Property Plant and Equipment and IAS 38 Intangible Assets are to (i) clarify that the use of a revenue-based depreciation and amortization method is not appropriated, and (ii) provide a rebuttable presumption for intangible assets. The Company is assessing the impact of adopting these amendments.

4 Critical accounting estimates and assumptions

The preparation of the Company's condensed consolidated interim financial statements requires management to use estimates and judgements that affect the amounts reported in the financial statements. These estimates and judgements principally relate to the establishment of reserves for claims and expenses, impairments of investment securities, amounts recoverable from reinsurers and income taxes. As more information becomes known, these estimates and judgements could change and impact future results.

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying accounting policies and the key sources of estimation uncertainty were the same as those applied to the annual 2014 consolidated financial statements.

5 Seasonality

The P&C insurance business is seasonal in nature. While net earned premiums are generally stable from quarter to quarter, net underwriting income can be driven by weather conditions which may vary significantly by quarter.

6 Investments

The investment policies adopted are consistent with those of the previous financial year end and the Company has consistently applied the same investment policies through all periods presented.

The following table provides a breakdown of the investment portfolio as at March 31, 2015, and December 31, 2014

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Available-for-sale	Carrying and fair values	
	As at March 31, 2015	As at December 31, 2014
Fixed income		
Canadian		
Federal	65,544	74,579
Provincial	48,705	48,978
Municipal	899	2,235
Corporate	186,739	182,441
	301,887	308,233
Fixed income lent through securities lending program		
Federal	4,883	10,985
Provincial	12,461	435
Corporate	3,104	4,609
	20,448	16,029
Foreign fixed income		
Government	20,407	25,964
Corporate	73,545	69,088
	93,952	95,052
Total fixed income	416,287	419,314
Commercial mortgages pooled fund	2,197	2,173
Money market pooled fund	146	110
Short-term fixed income and mortgage pooled fund	16,772	16,476
Total pooled funds	19,115	18,759
Common shares		
Canadian	6,406	7,784
Foreign	13,578	13,690
Total common shares	19,984	21,474
Total available-for-sale	455,386	459,547
Fair value through profit or loss		
Preferred shares	43,132	44,323
Preferred shares lent through securities lending program	118	420
Total preferred shares	43,250	44,743
Total investments	498,636	504,290

In accordance with the securities lending agreement, the amount of the collateral must be at least 105% of the fair value of the securities loaned. As at March 31, 2015, the Company had collateral of \$22,136 (2014 – \$19,207) for the loaned securities, which is in excess of 105% of the fair value of the loaned securities.

Fair value

The Company is responsible for determining the fair value of its investment portfolio by utilizing market-driven fair value measurements from active markets, where available, by considering other observable and unobservable inputs and by employing valuation techniques which make use of current market data. The Company uses a fair-value hierarchy to categorize the inputs used in valuation techniques to measure fair value. A description of the inputs used in the valuation of financial instruments is as follows:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities. The fair value of the Company's common and preferred shares is determined based on quoted prices in active markets obtained from external pricing sources.

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Level 2 – Inputs, other than quoted prices, that are observable for the investment either directly or indirectly. These inputs include quoted prices for similar instruments exchanged in active markets; quoted prices for identical or similar instruments exchanged in inactive markets; inputs other than quoted prices that are observable for the instruments, such as interest rates and yield curves, volatilities, prepayment speeds, loss severities, credit risks and default rates where available; and inputs that are derived principally from or corroborated by observable market data and correlation or other means.

The Company's investments in government securities (including federal, provincial and municipal bonds), corporate securities, private placements and infrequently traded securities are priced using publicly traded, over-the-counter prices or broker-dealer quotes which are based on market observable inputs. Observable inputs such as benchmark yields, reported trades, broker dealer quotes, issuer spreads and bids are available for these investments.

Level 3 – Inputs that are not based on observable market data. Management is required to use assumptions regarding unobservable inputs as there is little, if any, market activity in these investments or related observable inputs that can be corroborated at the measurement date. Unobservable inputs require management to make certain projections and assumptions about the information that would be used by market participants in pricing assets. To verify pricing, the Company assesses the reasonability of the fair values by comparing to industry-accepted valuation models, to movements in credit spreads and to recent transaction prices for similar assets where available.

The following table provides the classification of the Company's investments within the fair value hierarchy, as outlined above, as at March 31, 2015, and December 31, 2014:

March 31, 2015				
	Level 1	Level 2	Level 3	Total
Fixed income	—	416,287	—	416,287
Commercial mortgages pooled fund	—	—	2,197	2,197
Money market pooled fund	—	146	—	146
Short-term fixed income and mortgage pooled fund	—	16,772	—	16,772
Equities	63,234	—	—	63,234
	63,234	433,205	2,197	498,636

December 31, 2014				
	Level 1	Level 2	Level 3	Total
Fixed income	—	419,314	—	419,314
Commercial mortgages pooled fund	—	—	2,173	2,173
Money market pooled fund	—	110	—	110
Short-term fixed income and mortgage pooled fund	—	16,476	—	16,476
Equities	66,217	—	—	66,217
	66,217	435,900	2,173	504,290

The fair value of the Company's investments, determined with the use of unobservable market information as inputs, is approximately 0.4% (December 31, 2014 – 0.4%) of the total investment portfolio required to be measured at fair value, and consists of investment in a commercial mortgages pooled fund with a fair value of \$2,197 (December 31, 2014 – \$2,173).

A reconciliation of Level 3 investment with the use of significant unobservable inputs is as follows:

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	3 months ended March 31	
	2015	2014
Balance at beginning of year	2,173	2,052
Addition during the year	—	—
Disposal / Reclassification during the year	—	—
Net unrealized gains included in other comprehensive income	24	23
Balance at end of period	2,197	2,075

Investment in commercial mortgages pooled fund is valued using the Company's share of the net asset value of the commercial mortgage pooled fund as of March 31, 2015 and December 31, 2014.

The Company's policy is to recognize transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. There were no transfers during the three months ended March 31, 2015 (March 31, 2014 – \$nil). There were no transfers from Level 2 to Level 1, or vice versa in the period.

Impaired assets and provisions for losses

Management has reviewed currently available information regarding those financial assets where estimated fair values are less than amortized cost. For those investments that are considered impaired, the Company has recorded the difference between the amortized cost of the financial assets and its fair value as an impairment, which reduces investment income recorded in the period.

No provision for impairments on investments was recognized in March 31, 2015, and 2014. A remaining gross unrealized loss of \$3,113 on AFS investments held as at March 31, 2015 (March 31, 2014 - \$648) is recorded, net of tax, in the amount of \$2,413 (March 31, 2014 – \$519) as Accumulated Other Comprehensive Income.

Investment income

The table below provides additional details on net investment income:

	3 months ended March 31	
	2015	2014
Interest income	3,714	3,390
Dividend income	603	457
Net realized gains	2,871	1,663
Fair value change on FVTPL investments	(1,877)	552
Realized and unrealized foreign exchange gains	986	385
Investment expenses	(385)	(313)
Investment income	5,912	6,134

7 Provision for unpaid claims

The fair value of the provision for unpaid claims approximates the carrying value determined in accordance with generally accepted actuarial methods in Canada, which discount estimated future cash flows and include a margin for adverse deviation.

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The Company discounts its best estimate of claim provisions at a rate of interest of 1.92% (December 31, 2014 – 1.92%) for all lines of business. The Company determines the discount rate based on the expected return on its investment portfolio of assets with appropriate assumptions for interest rates relating to reinvestment of maturing investments.

The Company recorded a \$2,352 reduction to the net provision for unpaid claims relating to redundancies in prior years' estimates (March 31, 2014 – \$3,259).

To recognize the uncertainty in establishing these best estimates, to allow for possible deterioration in experience, and to provide greater comfort that the actuarial liabilities are adequate to pay future claims, the Company includes provisions for adverse deviations (PFADs) in some assumptions relating to claims development, reinsurance recoveries and future investment income. The PFADs selected are in the mid-range of those recommended by the Canadian Institute of Actuaries. The aggregate impact of the provision for adverse deviation is to increase the provision for unpaid claims on a net basis by \$22,617 as at March 31, 2015 (December 31, 2014 – \$23,939).

Claims development

Provision for unpaid claims analysis	March 31, 2015	March 31, 2014
Unpaid claims, beginning of year, net	295,955	264,095
Change in undiscounted estimates for losses of prior years	(2,352)	(3,343)
Change in discount rate	—	—
Change in PFADs	—	(257)
Interest cost	—	344
Provision for claims occurring in current period	46,868	38,992
Paid on claims occurring during		
Current year	(6,848)	(7,941)
Prior year	(38,677)	(22,716)
Unpaid claims, end of period, net	294,946	269,174
Reinsurers' share	55,851	33,595
Gross unpaid claims	350,797	302,769

The development of insurance liabilities provides a measure of the Company's ability to estimate the ultimate value of claims.

Assumptions used to develop the provision estimate for unpaid claims and adjustment expenses are selected by class of business and geographic location. Consideration is given to the characteristics of the risks, historical trends, and the amount of data available on individual claims, inflation and any other pertinent factors. Some assumptions require a significant amount of judgment such as the expected impacts of future judicial decisions and government legislation. The diversity of these considerations results in it not being practical to identify and quantify all individual assumptions that are more likely than others to have a significant impact on the measurement of the Company's insurance contracts. There were no new assumptions identified in the period as having a potential or identifiable material impact on the overall claims estimate.

8 Risk management

As a provider of insurance products, effective risk management is fundamental to the Company's ability to protect the interests of its customers and shareholders. The Company is exposed to risks of loss pertaining to insurance products. These include risks surrounding product and pricing, underwriting and claims,

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catastrophic exposure, and matching of assets and liabilities. The Company is also exposed to potential loss from various risks, including interest rate risk, equity market fluctuation risk, credit risk, liquidity risk, and to a lesser extent foreign exchange risk.

These condensed consolidated interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements as at December 31, 2014.

The Company has written principles for overall risk management, as well as written policies covering specific areas such as underwriting, reinsurance, foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments and investment of excess liquidity. There has been no significant change in risk management since year end.

Insurance risk

The risk under any one insurance contract is the possibility that the event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, the risk is random and therefore unpredictable. The principal risk that the Company faces under its insurance contract is that the actual claims payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or the severity of the claims is greater than estimated. Insurance events are random and the actual number and amount of claims will vary from year to year from the estimate.

The concentration of insurance risk by product line, country, province or state, and underlying currency, will also impact financial results depending on the nature and location of events.

Compared to year end there was no material change to insurance risk.

Interest rate risk

Fluctuations in interest rates have a direct impact on the fair valuation and future cash flow of the Company's fixed income investment portfolio. Generally, the Company's investment income will be reduced during sustained periods of lower interest rates as higher yielding fixed income investments mature or are sold and the proceeds are reinvested at lower rates. During periods of rising interest rates, the fair value of the Company's existing fixed income investments will generally decrease and gains on fixed income securities will likely be reduced.

The sensitivity analysis for interest rate risk as set out in the table below illustrates the impact of changes in interest rates on OCI relating to the fixed income investment portfolio as at March 31, 2015, and December 31, 2014, based on parallel 200 basis point shifts in interest rates up and down in 100 basis point increments.

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Change in interest rates	Fair value of fixed income	Hypothetical change on fair value	Effect on OCI net of tax	Effect on Net Income (Loss)
As at March 31, 2015				
200 basis point rise	389,983	(6)%	(19,202)	—
100 basis point rise	403,135	(3)%	(9,601)	—
No change	416,287	—	—	—
100 basis point decline	429,439	3%	9,601	—
200 basis point decline	442,592	6%	19,202	—

Change in interest rates	Fair value of fixed income	Hypothetical change on fair value	Effect on OCI net of tax	Effect on Net Income (Loss)
As at December 31, 2014				
200 basis point rise	393,788	(6)%	(18,649)	—
100 basis point rise	406,551	(3)%	(9,324)	—
No change	419,314	—	—	—
100 basis point decline	432,077	3%	9,323	—
200 basis point decline	444,840	6%	18,651	—

Liquidity risk

Liquidity risk is the risk that the Company may not have sufficient liquid financial resources to meet its obligations when they fall due, or would have to incur excessive costs to do so. The Company's liquidity management strategy is to ensure that there is sufficient cash to meet its financial commitments as they become due. To manage cash flow requirements, the Company maintains a portion of invested assets in liquid investments.

The maturity profile of bonds as at March 31, 2015, and December 31, 2014, are as follows:

March 31, 2015	Less than 1 year	1 – 3 years	3 – 5 years	Greater than 5 years	Total
Bonds	27,751	104,792	129,767	153,977	416,287
Percentage of total	7%	25%	31%	37%	100%

December 31, 2014	Less than 1 year	1 – 3 years	3 – 5 years	Greater than 5 years	Total
Bonds	16,549	124,311	134,630	143,824	419,314
Percentage of total	4%	30%	32%	34%	100%

The following tables summarize the expected timing of cash flows arising from insurance obligations, on an undiscounted basis, as at March 31, 2015, and December 31, 2014:

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March 31, 2015	Less than 1 year	1 – 3 years	3 – 5 years	Greater than 5 years	Total
Actuarial liabilities (undiscounted)	130,270	117,699	61,647	29,914	339,530
Less: Reinsurance recoverable	24,151	13,909	8,678	8,052	54,790
Net actuarial liabilities	106,119	103,790	52,969	21,862	284,740

December 31, 2014	Less than 1 year	1 – 3 years	3 – 5 years	Greater than 5 years	Total
Actuarial liabilities (undiscounted)	126,635	115,947	60,758	29,404	332,744
Less: Reinsurance recoverable	21,155	11,838	7,689	7,668	48,350
Net actuarial liabilities	105,480	104,109	53,069	21,736	284,394

All other financial liabilities are for duration of one year or less. The contractual maturities for lease commitments are listed in note 12.

Equity price risk

Fluctuations in the value of equity investments affect the level and timing of recognition of gains and losses on securities held, and cause changes in realized and unrealized gains and losses. General economic conditions, political conditions and many other factors can also adversely affect the stock and bond markets and, consequently, the value of the equity and fixed income investments held.

The Company has policies to limit and monitor its exposure to individual issuers and classes of issuers of equity securities.

The table below summarizes the potential impact of a 10% change in the value of the equity securities (common and preferred shares) on net income and OCI for the quarter ended March 31, 2015, and the year ended December 31, 2014. Certain shortcomings are inherent in the method of analysis presented, as the analysis is based on the assumption that all equity holdings increased/decreased by 10% with all other variables held constant.

Change in equity holdings	Effect on net income (loss)		Effect on OCI net of tax	
	March 31, 2015	December 31, 2014	March 31, 2015	December 31, 2014
10% rise	3,157	3,266	1,459	1,568
10% decline	(3,157)	(3,266)	(1,459)	(1,568)

Credit risk

The Company is exposed to credit risk principally through its investment securities and balances receivable from policyholders and reinsurers. The Company has policies to limit and monitor its exposure to individual issuers and classes of issuers of investment securities which do not carry the guarantee of a national or Canadian provincial government. The Company's credit exposure to any one individual policyholder is not material. The Company has policies that limit its exposure to individual reinsurers and regular review processes to assess the creditworthiness of reinsurers with whom it transacts business.

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The Company is exposed to risk from reinsurers' inability to cover balances. 99.7% of the Company's reinsurance balances are from registered reinsurers. The Company holds sufficient collateral to cover the 0.3% of reinsurance balances from unregistered reinsurers.

The following table sets forth the Company's fixed income securities portfolio by credit quality as at March 31, 2015, and December 31, 2014.

Fixed income portfolio

A breakdown of the fixed income portfolio by credit rating is shown below:

	As at March 31, 2015		As at December 31, 2014	
	Fair value	Fair value	Fair value	Fair value
AAA	116,412	28%	135,699	32%
AA	92,340	22%	80,965	19%
A	88,012	21%	86,643	21%
BBB	69,094	17%	66,349	16%
BB	25,213	6%	26,879	6%
B	14,245	3%	11,583	3%
CCC	2,038	0%	1,954	1%
Unrated	8,933	2%	9,242	2%
Total	416,287	100%	419,314	100%

Preferred share portfolio

A breakdown of the preferred shares portfolio by credit rating is shown below:

	As at March 31, 2015		As at December 31, 2014	
	Fair value	Fair value	Fair value	Fair value
P1	5,169	12%	5,156	12%
P2	32,061	74%	33,129	74%
P3	6,020	14%	6,458	14%
Total	43,250	100%	44,743	100%

9 Intangible assets

	Opening cost	Purchases	Sales	End of period cost	Accumulated amortization	Net
Software						
March 31, 2015	19,430	495	—	19,925	14,233	5,692
December 31, 2014	13,301	6,129	—	19,430	13,026	6,404
Goodwill						
March 31, 2015	400	—	—	400	—	400
December 31, 2014	400	—	—	400	—	400
Total intangible assets						
March 31, 2015	19,830	495	—	20,325	14,233	6,092
December 31, 2014	13,701	6,129	—	19,830	13,026	6,804

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10 Related party transactions

The Co-operators Group Limited and Co-operators General Insurance Company (collectively Co-operators), significant shareholders of the Company, provide services to the Company, including but not limited to product distribution and investment management services under arms length contracts. Direct written premiums derived from Co-operators' agents were \$1,456 (March 31, 2014 – \$1,731); commissions paid were \$168 (March 31, 2014 – \$200) and investment management fees were \$67 (March 31, 2014 – \$68).

11 Income taxes

The income tax expense (recovery) is as follows:

	3 months ended March 31	
	2015	2014
Current	32	1,526
Deferred	(786)	(255)
	(754)	1,271

The effective income tax rates are different from the combined federal and provincial income tax rates. The consolidated statements of income and comprehensive income contain items that are non-taxable or non-deductible for income tax purposes, which cause the income tax expense to differ from what it would have been if based on statutory rates. The difference is broken down as follows:

	3 months ended March 31	
	2015	2014
Income tax expense calculated at statutory rates	27.0 %	27.0 %
Increase (decrease) in income tax rates resulting from:		
Non-taxable dividend income	(8.0)%	(1.8)%
Non-taxable (income) loss	(57.2)%	(6.3)%
Non-deductible expenses	10.1 %	1.4 %
Statutory rate differences	(10.4)%	(0.2)%
Non-taxable portion of capital gains	(6.7)%	(2.0)%
Other	0.5 %	1.0 %
Effective income tax rate	(44.7)%	19.1 %

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12 Lease commitments

The Company is committed under lease agreements for office premises and computer equipment with minimum lease payments of \$5,479 as follows:

Lease commitments	
2015	1,221
2016	1,628
2017	1,310
2018	596
2019	177
2020 and thereafter	547
	5,479

13 Accumulated other comprehensive income

A breakdown of the accumulated other comprehensive income is shown below.

	As at March 31, 2015	As at December 31, 2014
Gross unrealized gains	14,769	11,435
Foreign currency translation adjustments	(1,229)	(244)
Tax impact	(3,277)	(2,274)
Ending balance	10,263	8,917

14 Earnings per share

	3 months ended March 31	
	2015	2014
Basic earnings per share:		
Net income available to shareholders	3,507	5,295
Average number of common shares (in thousands)	11,672	11,732
Basic earnings per share	\$0.30	\$0.45
Diluted earnings per share:		
Average number of common shares (in thousands)	11,672	11,732
Average number of dilutive common shares under employee stock option plan (in thousands)	312	392
Average number of diluted common shares (in thousands)	11,984	12,124
Diluted earnings per share	\$0.29	\$0.44

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15 Non- controlling interest

	3 months ended March 31	
	2015	2014
Revenue		
Gross written and assumed premiums	4,806	17,725
Net earned premiums	2,481	4,854
Investment income	29	89
Total revenue	2,510	4,943
Expenses		
Net incurred claims	2,103	2,428
Net acquisition costs	646	1,814
Operating costs	291	560
Total expenses	3,040	4,802
Income (loss) before income taxes	(530)	141
Income tax expense	(180)	41
Net income (loss) attributable to non-controlling interests	(350)	100
OCI attributable to non-controlling interest	56	—
Comprehensive income attributable to non-controlling interest	(294)	100

	March 31 2015	December 31, 2014
Assets		
Cash and investments	15,052	14,781
Other assets	14,565	13,826
Total assets	29,617	28,607
Liabilities		
Unearned premium	11,112	10,818
Unpaid claims	11,173	10,347
Other liabilities	3,520	3,586
Total liabilities	25,805	24,751
Equity		
Share capital	2,447	2,447
AOCI	591	535
Retained earnings	774	874
Total equity	3,812	3,856
Total liabilities and equity	29,617	28,607

17 Subsequent Event

On April 20, 2015, the Company announced that it will operate under the trade name Echelon Insurance, aligning its corporate and retail operations under one brand. EGI Financial Holdings Inc., the publicly traded holding company, will change its name to Echelon Financial Holdings Inc., subject to shareholder approval at the Annual General Meeting of the Company on May 7, 2015. It will continue to trade on the Toronto Stock Exchange under the symbol EFH. Echelon General Insurance Company, an OSFI regulated insurance company, has received regulatory approval to change its name to Echelon Insurance.

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18 Segmented information

Echelon has realigned its segmented reporting such that ICPEI's results will not be disclosed separately but will be included in Personal Lines or Commercial Lines, depending on the type of the business written. Beginning with the quarter ending March 31, 2015, the financial statements will reflect the new segmentation with prior periods adjusted accordingly. This disclosure is consistent with how senior management and the board regularly review the business for purposes of allocating resources and assessing performance.

The Company operates through three segments: Personal Lines and Commercial Lines businesses in Canada, and specialty business in the International division. Through its Personal Lines segment, the Company is engaged primarily in the underwriting of high premium, non-standard automobile insurance.

Through its Commercial Lines, the Company designs and underwrites specialized non-auto insurance programs, such as higher premium property, primary and excess liability, legal expense, creditor insurance and warranty coverage. Through the International division the Company underwrites European property, automobile and other niche and specialty insurance products, mainly in the UK and Scandinavia.

The effect of reinsurance is reflected in the revenue and results of each segment. The investment activities consist of managing the investment portfolio for the Company as a whole. Investment income is shown net of investment expenses. The corporate and other activities include holding company expenses not attributable to a division.

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	3 months ended March 31	
	2015	2014
Revenue		
Earned premiums		
Canada – Personal Lines	33,038	27,769
– Commercial Lines	9,503	11,157
Total Canada	42,541	38,926
International	26,656	23,172
Total earned premium	69,197	62,098
Net claims Incurred		
Canada – Personal Lines	26,513	16,512
– Commercial Lines	4,896	6,499
Total Canada	31,409	23,011
International	13,107	12,725
Total net claims incurred	44,516	35,736
Net expenses		
Canada – Personal Lines	10,191	8,962
– Commercial Lines	4,163	5,670
Total Canada	14,354	14,632
International	11,724	10,060
Corporate Expenses	2,112	1,138
Total net expenses	28,190	25,830
Income (loss) before income taxes		
Canada – Personal Lines	(3,666)	2,295
– Commercial Lines	444	(1,012)
Total Canada	(3,222)	1,283
International	1,825	387
Corporate and other	(2,112)	(1,138)
Underwriting (loss) income	(3,509)	532
Investment income	5,912	6,134
Total income before income taxes	2,403	6,666

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Segmented long-term assets

	As at March 31, 2015	As at December 31, 2014
Canada – Personal Lines	6,018	6,578
– Commercial Lines	502	700
Total Canada	6,520	7,278
International	438	397
Total segmented long-term assets	6,958	7,675